# Smart, search-first, audience-focused content

Presented by Susan Ruszala, on behalf of Open Road Media



#### Open Road has built an audience of 2M+ consumers.



BOOK RECOMMENDATIONS
AND CULTURE



TRUE CRIME, HORROR, CREEPY



SCI-FLAND FANTASY





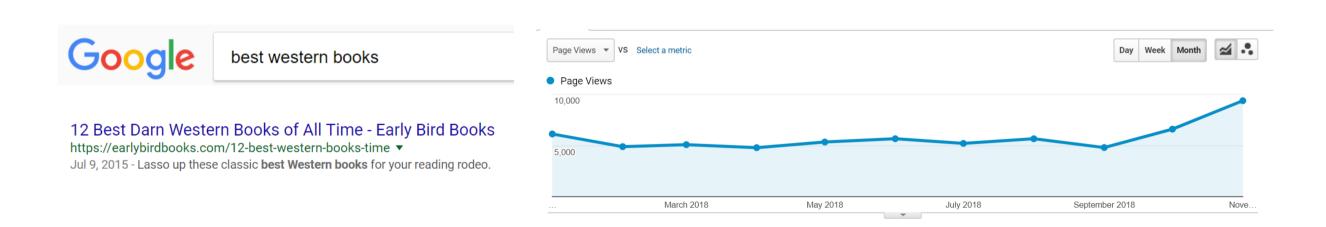
**MYSTERIES & THRILLERS** 



**ROMANCE & RELATIONSHIPS** 

### Why work with us?

- Drive sales and traffic to online retail
- Build awareness about an upcoming/new title
- List acquisition
- Capitalize on search demand/ongoing awareness



#### Get to know our brands



BOOK RECOMMENDATIONS
AND CULTURE

# THE LINEUP

TRUE CRIME, HORROR, CREEPY



**SCI-FI AND FANTASY** 





**MYSTERIES & THRILLERS** 

A LOVE SO TRUE

**ROMANCE & RELATIONSHIPS** 

#### What types of campaigns do we offer?

- Themed lists (1 or multiple titles)
- Featured excerpt campaigns
- Sponsored giveaways
- Display ads
- Deals promos
- Special projects
- Free monthly giveaways

[CLOSED] GIVEAWAY: Win a Beach Bag Filled with Thriller Books + More!



Promoted by Fierce Reads

# SNEAK PEEK: *Children of Blood and Bone* Is Your Next YA Fantasy Obsession

READ AN EXCERPT





#### 7 Books to Read Based On Your Mood

Find the perfect read, according to how you're feeling.

#### What do campaigns include?

#### Always:

- SEO-optimized editorial
- Featured in weekly emails
- Social promotion
- Potential syndication to partners

#### Optional:

- Dedicated emails
- Display ads
- Multi-component campaigns







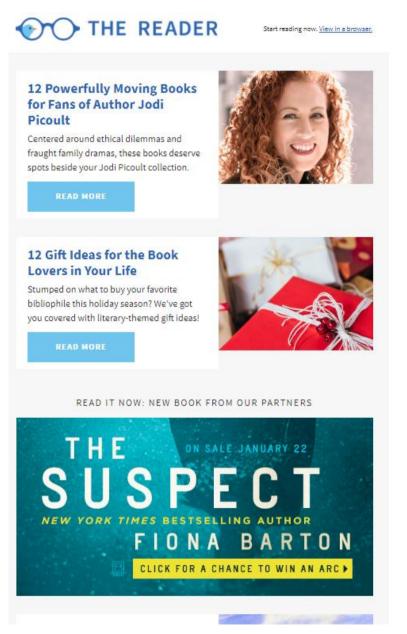


9 Terrifying Stephen King Novels You May Not Have Read

There's a world beyond "The Shining". These nine Stephen King books ar.

## Display ads are a great low-touch, low-budget way to reach readers

- The Reader (part of Early Bird Books)
- The Lineup: 155K
- The Portalist: 36K
- The Archive: 21K
- Murder & Mayhem: 15.5K
- A Love So Tru: 5.5K
- \$100-\$300 per slot, or combine with a campaign for maximum benefit!
- Volume discount available



#### Deals

- Daily on Early Bird Books
- Weekly on all other sites
- Additional touchpoint for a campaign
- Prime pump for a new title from author/series
- Halo effect on baseline sales post-deal
- Early Bird Books slots are \$300
- \$75-\$150 per slot on other sites
- Volume discounts available

#### **EARCHIVE**

U.S. HISTORY

#### **Blind Ambition**

By John W. Dean

\$1.99

ORIGINALLY \$17.99

A six-month New York Times bestseller

This memoir by Nixon's White House counsel is "not only the best Watergate book, but a very good book indeed" (Sunday Times).

"By the time you have finished, you are convinced that no previous book about the scandal—not even those by Bob Woodward and Carl Bernstein—has begun to tell the inside story as this one does."—New York Times

Amazon

Google

NONEICTION

#### Inside the Dream Palace

By Sherill Tippins

\$1.99

in 1884 (Elle).

Winner of the National Award for Arts Writing

"An inspired investigation into the utopian spirit of the Chelsea Hotel"—a hotbed of artistic invention since its founding in New York City by a utopian-minded French architect



### Creepy Crate: unique and effective

You provide: 450-500 copies of a new or forthcoming book in our warehouse

You get: 6 weeks of organic and paid coverage

Ask to nominate for 2019!



UNBOXING: Our Latest Creepy Crate Is Packed with Killer Goods for Your Home and Kitchen [SOLD OUT]



### The Murder Chronicles: something new!



You provide: 20 copies of a new or forthcoming book for new subscribers

## You get:

- 1 dedicated email featuring your book
- 1 display ad
- Social promotion throughout campaign
- Book jacket featured in The Murder Chronicles display ads and promotional email
- Influencer campaign/unboxing coverage to YouTube channels and dedicated mystery sites

#### What do I do next?

- Email <u>sruszala@openroadmedia.com</u>
- We'll prepare a custom pitch/proposal based on our media kit
- For Deals, use this nomination form: <a href="https://openroad.typeform.com/to/iqqvqa">https://openroad.typeform.com/to/iqqvqa</a>
- Thanks!