

Sell More Books with Samples

How to Engage Readers with Instant Excerpts, Buying and Sharing

Books Fighting for Attention

- People are now online all day
 - Using laptops and mobile devices for about
 5.8 hours a day
 - Streaming audio and video for 6.2 hours a day
- Binge-watched video and news dominate the cultural conversation
- Time for books is squeezed by other media

To compete, book marketing must be digitally effective!



Discovery Alone \neq Sales!

- Social media chatter doesn't convert to sales
- Readers will give your book one click at most so make it count!

What's the solution?

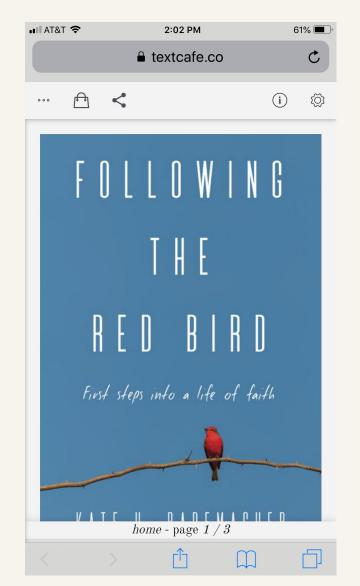


Give Readers Instant Access

- TextCafe Book Samples
- Read immediately upon online discovery
- One-click to buy or share
- Proven sales results

Let your book sell itself!





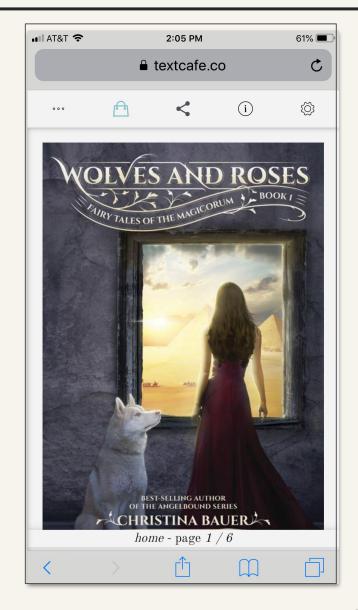
Samples Drive Engagement

Each Mobile-friendly Sample

- Opens instantly in any browser;
 No download or app to launch
- Features one-click purchase links to any retailer or website
- Includes share links to any social network with custom messaging



Enabling readers to engage deeply and buy!



You Control Everything

- % of Book in sample
- Store links and direct sales
- Descriptions of book, author, and publisher
- Social Networks for sharing
- Customized Messages for social media



to Sell more Books!



Easy to Create & Track

- Automatic sample creation from EPUB and ONIX
- Unique URL for each book works in tweets, posts, email and on websites
- Simple web dashboard manages assets and measures activity





Social Media Samples







TEXTCAFE.CO

Shattered Pack

Meredith Molloney never thought she'd find a mate, let alone someone like Donovan Murry









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Tweets & replies Media



Tweets

TextCafe @textcafecom · 37s Meredith Molloney never thought she'd find a mate, let alone someone

Shattered Pack Meredith Molloney never thought she'd find a mate, let alone someone like Donovan Murry textcafe.co

Samples Drive Results

Four books from recent testing	Rum Runner (Romance)	Twentieth of January (Thriller)	Servant of Underworld (Science Fiction)	Shattered Pack (YA Fantasy)
Unique Readers of Sample	394	72	52	35
Purchase Clicks	55	29	20	9
% of Readers	14%	40%	38%	26%
Share Clicks	30	22	19	19
% of Readers	8%	31%	50%	52%



Many Platforms and Options

- On social networks, provide a first chapter, with custom buy and share links
- On a website, offer a 10% sample with a buy link to your own store and custom share links
- In targeted email, offer an excerpt for a limited time, with custom buy and share links

Bestices



Dynamic Book Cover Galleries

For Email

MailChimp Campaigns with Book Samples

Desktop

Now every publisher can improve email conversion with book samples for instant preview by readers.

Mobile

Inbox

Here is an example:



Controls include:

- · Choose Publisher, Imprint or Author
- · Set the number of titles to be included
- Decide cover Image width %
- · Subset by BISAC Subjects or Publication Date Range
- Order by Title, Author or Publication Date

For Websites



Angelbound Origins Series by Christina Bauer Published: Jul 13th 15

Shifters And Glyphs by Christina Bauer Published: Oct 15th 18

30 Day Free Trial

- Every INscribe title becomes a sample
- Each sample is available at no charge for 30 days
- Each Publisher has private Dashboard account
- TextCafe & INscribe provide customer support
 - To help deploy samples on social, email & web
 - To learn/share best practices



You only pay if you choose to continue to use your samples!

Pricing

Active Samples	Front list Titles	Backlist Titles*
0-20	\$3.50 /title/month	\$1.50 /title/month
20-200	\$3.10 /title/month	\$1.35 /title/month
200-1000	\$2.65 /title/month	\$1.15 /title/month
1000-5000	\$2.20 /title/month	\$.95 /title/month
5000+	\$1.75 /title/month	\$.75 /title/month

* Publication Date older than 24 months from current month





Samples Sell

- Engage Readers Online
- One-Click Buying & Sharing
- You Control Everything
- Easy to Create
- Get Immediate Results

Get Started Today!





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> Let us help you sell more books!

